



OFFERING MEMORANDUM

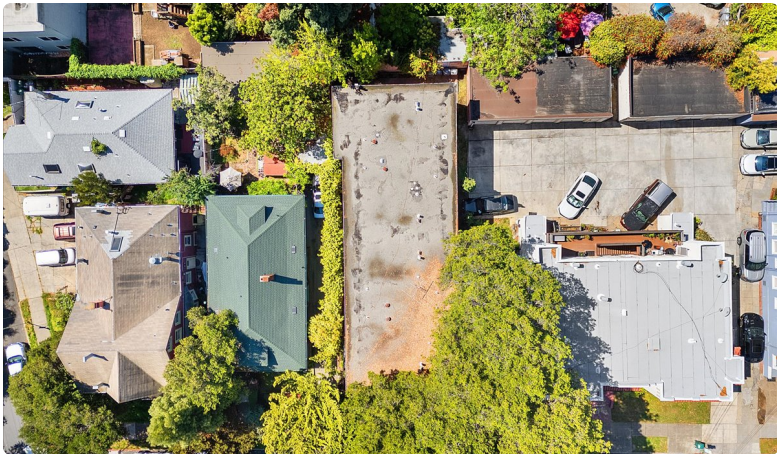
31 Croxton Avenue

Oakland, CA 94611 | 8-Unit Multifamily

\$1,675,000

6.42% CAP | 9.90 GRM | 8 Units

Bos
GROUP



Photos maybe AI-enhanced

UNIT G



Photos maybe AI-enhanced

UNIT H



Photos maybe AI-enhanced

Property Summary

Bos Group is proud to present 31 Croxton Avenue, a 8-unit Multifamily property in Oakland's North Oakland neighborhood offered at \$1,675,000. The property features a unit mix of (8) 1BR/1BA with current in-place monthly income of \$13,540.

6.42%

CAP RATE

9.90

GRM

32.94%

UPSIDE

\$209,375

PRICE / UNIT

\$361

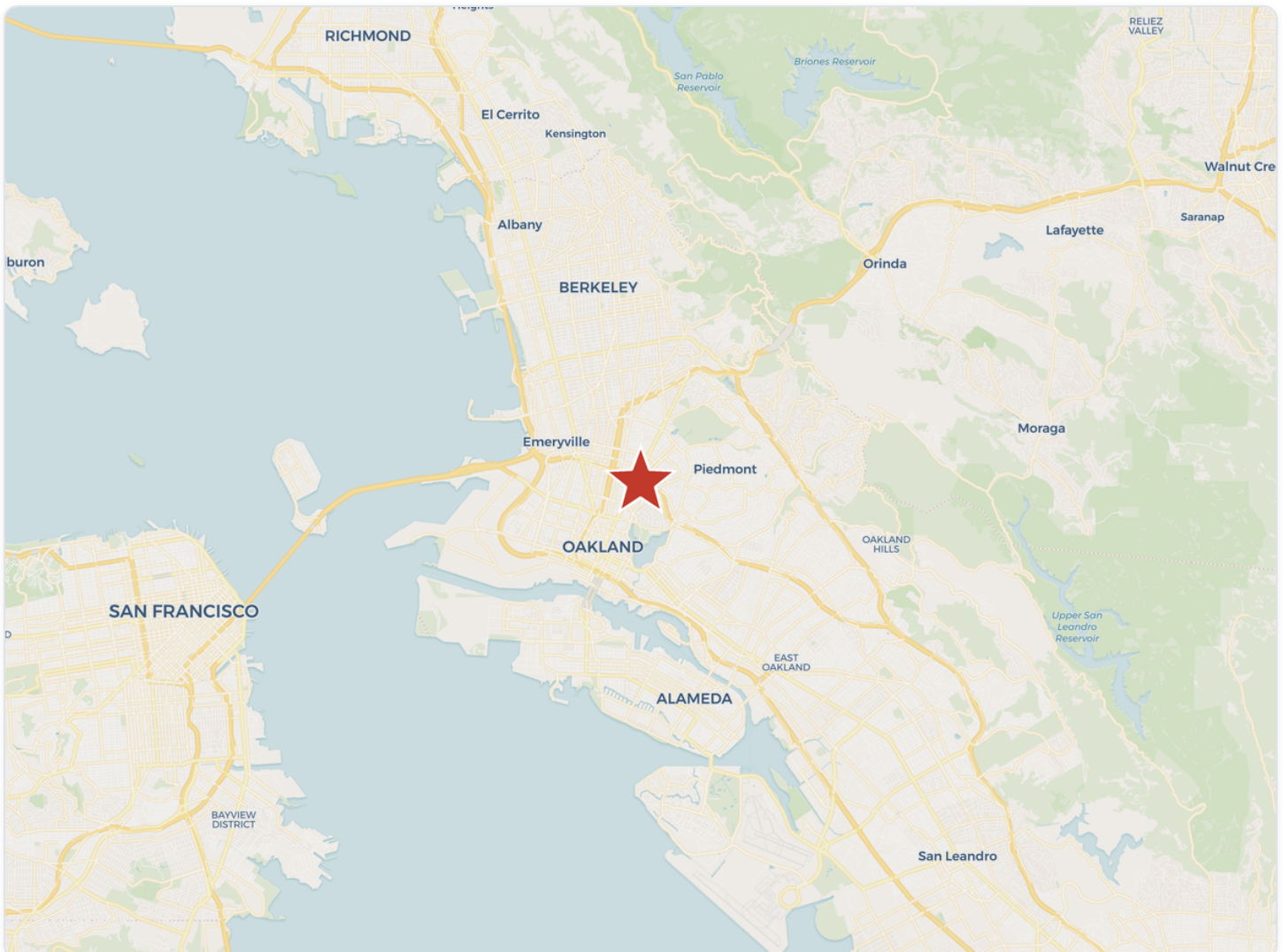
PRICE / SF

INVESTMENT HIGHLIGHTS

- List price \$1,675,000 | 35% down -\$586K
- 6.42% CAP rate | 9.90 GRM on current income
- 32.9% rent upside | \$13,540/mo to \$18,000/mo at market
- Piedmont Ave area | Walk to BART, shops & dining

OAKLAND COMPLIANCE

- Soft Story Exempt
- SB721 Compliant



Investment Summary

Price	\$1,675,000
Down payment (35%)	\$586,250
Number of units	8
Price / unit	\$209,375
Square feet	4,640
Cost / sq. foot	\$361
CAP - Current	6.42%
CAP Rate - Pro Forma	9.22%
GRM - Current	9.90
GRM - Pro Forma	7.52
Year built	1957
Lot size	4,800 SF

First loan	\$1,088,750
Interest rate (5yr fixed)	5.80%
Amortization	30 years
Monthly payment	\$6,388
Annual debt service	\$76,659
Debt coverage ratio (DSCR)	1.40

Pricing based on recommended list price. Buyer to verify all financial information independently.

Income Summary

Rent Roll

UNIT	TYPE	RENT	MARKET RENT	MOVE-IN DATE	NOTES
A	1BR/1BA	\$2,128	\$2,250		
B	1BR/1BA	\$1,273	\$2,250		
C	1BR/1BA	\$1,141	\$2,250		
D	1BR/1BA	\$1,344	\$2,250		
E	1BR/1BA	\$1,840	\$2,250		
F	1BR/1BA	\$1,314	\$2,250		
G	1BR/1BA	\$2,250	\$2,250	Vacant	
H	1BR/1BA	\$2,250	\$2,250	Vacant	
Monthly Total		\$13,540	\$18,000		
Annual Total		\$162,480	\$216,000		

Rent roll data provided by property owner. Market rents based on comparable units in the area.

Unit Mix

UNIT TYPE	# OF UNITS	VACANCY	RENT	MARKET RENT	UPSIDE	% OF TOTAL
1BR/1BA	8	2	\$1,507	\$2,250	32.94%	100%
Total	8	2	\$12,053	\$18,000	32.94%	100%
Average		25.0%	\$1,507	\$2,250		

Expense Summary

EXPENSE		CURRENT	PRO FORMA
New Property Taxes	1.2779% tax rate	\$21,405	\$21,405
Special Assessments	\$926 /unit	\$7,406	\$7,406
Insurance	\$1,063 /unit	\$8,500	\$8,500
PG&E	\$286 /unit	\$2,286	\$2,286
Water	\$648 /unit	\$5,181	\$5,181
Trash	\$664 /unit	\$5,315	\$5,315
Repairs & Maintenance	\$500 /unit	\$4,000	\$4,000
Business Tax & Rent Board Fees	\$343 /unit	\$2,747	\$3,411
Total expenses	\$7,105 /unit	\$56,839	\$57,503
% of EGI		34.59%	27.14%

Expenses based on owner-provided financials and market estimates. Buyer to verify all expense information.

Financial Overview

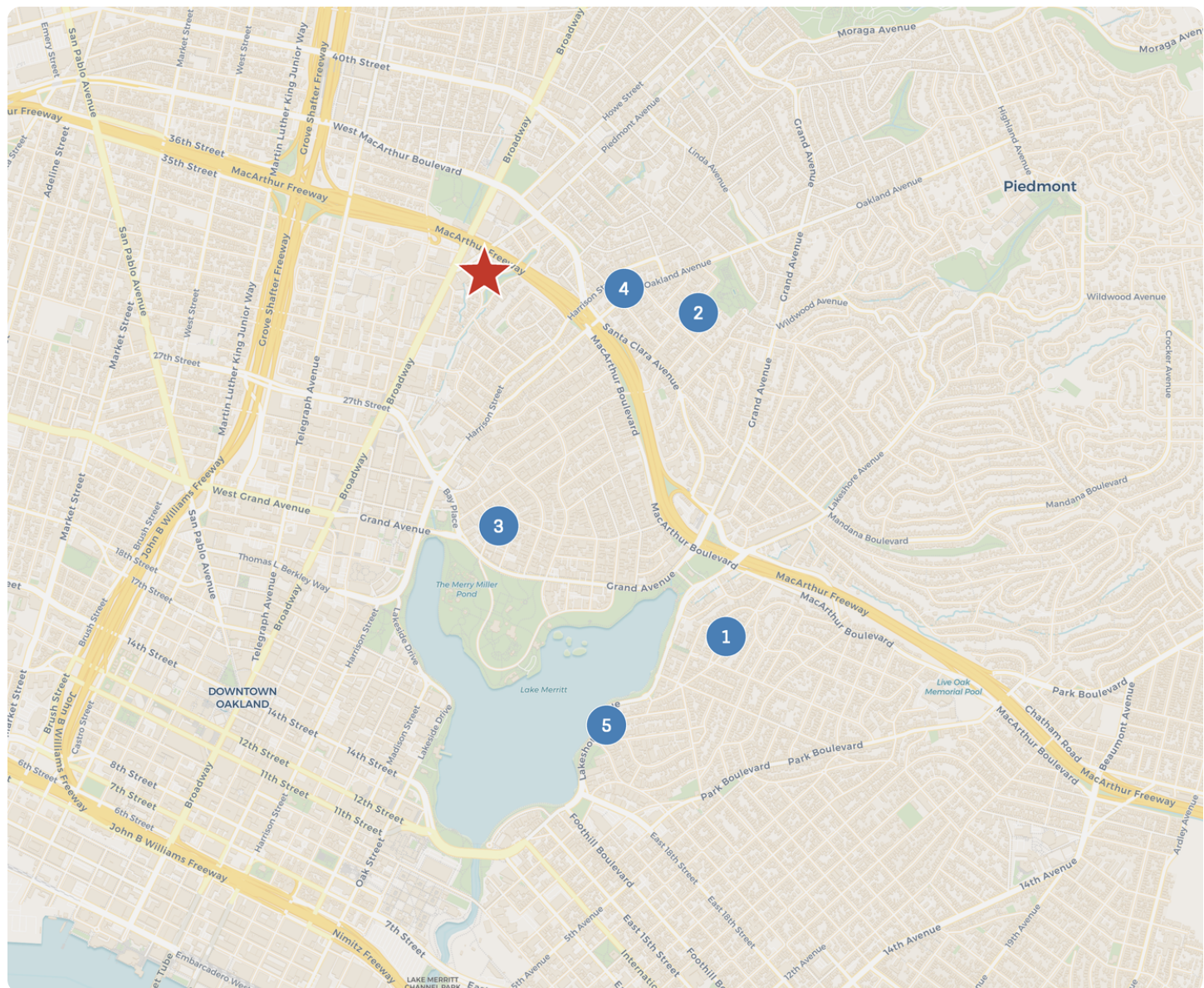
ANNUALIZED OPERATING DATA		CURRENT		PRO FORMA
Potential gross rent		\$216,000		\$216,000
Loss to lease	32.94%	(\$53,520)		\$0
Scheduled rental income		\$162,480		\$216,000
Other income		\$5,274		\$5,274
Laundry income		\$1,440		\$1,440
Scheduled gross income		\$169,194		\$222,714
Less vacancy rate	3.00%	(\$4,874)	5.00%	(\$10,800)
Effective gross income		\$164,320		\$211,914
Less expenses		(\$56,839)		(\$57,503)
Net operating income		\$107,480		\$154,411
Debt service		(\$76,659)		(\$76,659)
Net cash flow after debt service	5.26%	\$30,821	13.26%	\$77,751
Loan principal reduction		\$13,877		\$13,877
Total investment return	7.62%	\$44,698	15.63%	\$91,628

** Based on recommended list price. **

Operating data based on trailing 12 months and owner-provided financials. Pro forma projections are estimates only.

Sales Comparables

NO.	PROPERTY ADDRESS	SALE PRICE	DATE	BLDG SF	UNITS	GRM	CAP	\$/UNIT	\$/SF
1	498 Capital St	\$1,315,000	Jan-26	4,490	5	9.96	6.14%	\$263,000	\$293
2	654 Vernon St	\$2,185,000	Dec-25	7,582	7	10.15	5.93%	\$312,143	\$288
3	290 Park View Terrace	\$1,320,000	Aug-25	4,698	6	10.34	5.54%	\$220,000	\$281
4	561 Oakland Ave	\$4,800,000	Jun-25	24,960	22	8.61	6.47%	\$218,182	\$192
5	1940 Lakeshore Ave	\$4,250,000	Apr-25	14,948	16	9.75	6.27%	\$265,625	\$284
AVERAGE		\$2,774,000		11,336	11	9.76	6.07%	\$255,790	\$268
31 Croxton Avenue		\$1,675,000		4,640	8	9.90	6.42%	\$209,375	\$361



Exclusively Listed By

COMPASS COMMERCIAL | BOS GROUP CRE



Willem Bos

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Willem Bos is a Senior Vice President at Compass Commercial with over 10 years of experience as a real estate investment professional. He has successfully led his team in trading over \$500 million in multi-family and commercial property assets throughout the East Bay. Willem excels at guiding clients through commercial real estate investments with a deep understanding of the market and a strategic, client-focused approach.



Brian von Lackum

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Brian von Lackum is a Senior Investment Advisor at Compass Commercial with over five years of experience in commercial real estate. Before joining the Bos Group, Brian worked at Newmark in Valuations & Advisory and achieved Certified General Appraisal licensure, appraising properties from \$1M to over \$1B across multifamily, office, industrial, and retail. Born in Marin County and based in San Francisco, Brian brings deep Bay Area market expertise to every transaction.



31 Croxton Avenue | Oakland, CA 94611

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